Message Text

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R 090822Z APR 77 FM USMISSION NATO TO SECSTATE WASHDC 2793 SECDEF WASHDC INFO AMEMBASSY BONN

CONFIDENTIAL USNATO 2093

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TAGS NATO OCON MILI AWACS
SUBJECT NATO AEW

REF A. STATE 78248 DTG 072236Z APR 77; B. USNATO 2092 DTG 090817Z APR 77; C. BONN 6215 DTG 071822Z APR 77.

- 1. PURSUANT REF A AND IN ABSENCE OF FRG PERMREP PAULS WHO
 IS ON LEAVE UNTIL ABOUT APRIL 18, DCM CONVEYED US VIEWS ON
 TIMING OF THE NATO AEW PROGRAM TO FRG CHARGE BOSS. IN RESPONSE,
 BOSS SAID (A) FRG BELIEVES A FRESH MILITARY EVALUATION OF THE
 AEW REQUIREMENT IS NEEDED TO DETERMINE THE SCOPE OF THE PROGRAM IN
 LIGHT OF THE UK DECISION TO BUY NIMROD; AND (B) FRG COULD NOT
 PARTICIPATE SUBSTANTIALLY IN FUNDING UNTIL THE EARLY
 1980S. THEREFORE, HE DOUBTED FRG COULD MEET A SCHEDULE
 CALLING FOR A DECISION BY JULY 1 AND PARLIAMENTARY APPROVAL
 BY THE END OF THIS YEAR. HE ALSO EXPRESSED CONCERN ABOUT
 REPORTS THAT UK WOULD EXPECT NATO TO PAY FOR THE NIMROD AWACS INTERFACE. MOREOVER, HE THOUGHT ALLIES NEEDED TO CONSIDER
 FURTHER THE COST OF AEW INTERFACE WITH THE GROUND ENVIRONMENT.
- 2. REFERRING TO REUTERS ITEM REPORTING THAT THE FRG IS SEEKING A MEETING OF THE INDEPENDENT EUROPEAN PROGRAM CONFIDENTIAL

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GROUP (IEPG) TO RE-EXAMINE AEW (REF B), BOSS NOTED THAT THE PRINCIPAL FRG OBJECTIVE WAS TO SEEK TO ELICIT FRENCH PARTICIPATION IN THE PROGRAM.

3. COMMENT. AMBASSADOR STRAUSZ-HUPE PLANS TO DISCUSS FRG VIEWS ON AEW WITH PAULS AS SOON AS THE LATTER RETURNS TO BRUSSELS. MEANWHILE, WE BELIEVE EMBASSY BONN SHOULD CONTINUE ITS PROBING AT HIGHEST APPROPRIATE LEVELS, INCLUDING WITH LEBER, WHO WE UNDERSTAND WILL RETURN ABOUT APRIL 18 FROM VACATION.

- 4. WE ALSO AGREE WITH EMBASSY BONN (PARA 5, REF C) THAT THE NATO ASPECT SHOULD BE EMPHASIZED IN AWACS DEMONSTRATIONS HELD IN EUROPE.
- 5. IN A MORE GENERAL VEIN:

A. LEBER'S APPARENT INITIATIVE REGARDING NATO AEW SEEMS A FAVORABLE SIGN.

- B. IEPG INVOLVEMENT MIGHT BE HELPFUL WITH THE FRENCH, BUT AT THE SAME TIME THE FRG MAY BE LINING UP ITS EUROPEAN PARTNERS TO CREATE A HEAVIER EUROPEAN COUNTER-WEIGHT IN FORTHCOMING AWACS NEGOTIATIONS WITH THE US.
- C. WE BELIEVE THAT THE FRG HAS IN MIND AN EFFECTIVE 20 PERCENT COST SHARE OF A COMBINED NIMROD-AWACS PROGRAM, IN DOLLAR TERMS ROUGHLY \$490 MILLION. LEBER ADVANCED THE 20 PERCENT FIGURE ILLUSTRATIVELY AT THE MINISTERIAL DPC ON MARCH 25. WE BELIEVE THAT THIS TENTATIVE BID WILL BE THE FRG OPENING POSITION IN ANY NEW ROUND OF NEGOTIATIONS ON COST SHARES.
- D. FINALLY, WE DOUBT THE FRG WILL SHOW FLEXIBILITY ON A PAYMENT SCHEDULE THAT ENVISAGES HEAVY FRG OUTLAYS BEFORE THE EARLY 1980S. END COMMENT. STRAUSZ-HUPE CONFIDENTIAL

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